



Sterling Rope Company Incorporated

31 Washington Avenue
Scarborough, ME 04074-9782
(800) 788-7673

FAX COMPLETED DOCUMENT TO: **(800) 755-7673** - RESELLER APPLICATION / APPLICATION FOR CREDIT

Dear Prospective Dealer:

Thank you for interest in Sterling Rope Company, Inc. Please fill out the enclosed application as completely as possible. This will speed up the processing. You may use a prepared credit reference sheet in lieu of page two, but all other pages, forms and releases, must be filled out completely, signed and returned. This application is for credit approval only. Final approval for all new dealers resides with our sales manager.

If you have any questions on credit please feel free to call me.

Thank you again,

Keith West

Controller

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Company Information:

Owner Name: _____
Owner Email Address: _____
Company Name: _____
Company Name (if incorporated): _____
Federal Tax ID (US only): _____
In Business Since: _____
Ship to Address (Line 1): _____
Ship to Address (Line 2): _____
City, State, Zip/Postal Code: _____
Country: _____
Toll Free Number: _____
Business Telephone Number: _____
Fax Number: _____
Company website: http:// _____
Estimated Annual Sales of Sterling Products: \$ _____
Credit Limit Requested: \$ _____
Terms Requested (select one): ☐ Credit Card (Visa, MC) # _____
☐ COD
☐ NET 30 Day
Your Sterling Rope Contact: _____

Accounting Contact: _____
Accounting Email Address: _____
Accounting Telephone: _____
Bill To Address: _____
City, State Zip/Postal Code: _____
Country: _____

Buyer/Purchasing Contact: _____
Buyer/Purchasing Email Address: _____
Buyer/Purchasing Telephone: _____
Buyer/Purchasing Address: _____
City, State Zip/Postal Code: _____
Country: _____

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Owner Initials



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Agreement of Purchase:

The undersigned, hereinafter referred to as buyer agrees to purchase goods and services, from time to time, from Sterling Rope Company, Inc. hereinafter referred to as Seller, upon the following terms and conditions, to wit:

Buyer states, affirms and warrants Seller that the information contained in this application is true and correct, that it is given to Seller for the purpose of inducing Seller to extend to Buyer upon terms other than COD (cash on delivery).

Unless specifically agreed to in writing to the contrary, Buyer must pay for all goods and services purchased from Seller in compliance with the credit terms extended to Buyer by Seller. A due date issued by the Seller is related to the date the products were shipped or when services were rendered. In the event that said balance is not paid, it shall bear interest at the rate of eighteen percent (18%) per annum or one and one half percent (1.5%) per month, until such time as the balance is paid in full. In the event that Buyer desires terms, other than set forth, then, in each such case and instance, on order to be effective and binding upon Seller, said agreement to extend terms must be in writing and duly executed by an officer of the Seller. Unless specifically accepted, all accounts are due and payable pursuant to the credit terms and due date applicable to any given invoice issued by Seller.

In the event that it becomes necessary, in the sole discretion of Seller, to place the account in the hands of an attorney, or other revenue collection source, for collection of any past due amount, then the Buyer shall be obligated to pay, in addition to the balance due plus one and one half percent (1.5%) per month accrued interest, reasonable attorney or collection fees (not to exceed 25% of the unpaid balance and accrued interest together with all court costs.

The Seller declares the court jurisdiction for any legal issues raised by Seller will be within Cumberland County, Maine.

It is further understood that all goods and services are sold F.O.B. Scarborough, Maine unless otherwise agreed to the contrary in writing. In addition, all sales are final and no goods are returnable unless an authorized agent of the Seller approves such in writing.

Date: _____

Company Name (DBA): _____

Company Name (if incorporated or LLC): _____

Signature of Buyer: _____

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Personal Guarantee:

In consideration of the credit sales of goods by Sterling Rope Company, Inc. (Seller) to Buyer, the undersigned ("Guarantor") hereby gives you this continuing guarantee to Seller, its transferees, successors, and assigns, to guarantee and undertake on demand at any time the payment in full or any and all indebtedness of Buyer to Seller together with all interest, attorney/collection fees, and other charges. Guarantor hereby binds himself, his heirs, successors and assigns in so lido with all other guarantors and with Buyer, precisely as if the debt had been contracted and was personally due and owing by the Guarantor. Guarantor waives any and all rights of notice of demand, protest, or non-payment. Guarantor further expressly waives all pleas of division and discussion. Seller may, in its sole discretion, grant extensions, release or discharge Guarantors or Buyer and/or make changes of any sort whatsoever in the terms of it's contract with Buyer, all without notice to Guarantor, such notice being hereby specifically waived.

Seller shall not be required to pursue any other remedies before invoking the benefits of its guaranty. In particular, it shall not be required to exhaust its remedies against the Buyer and/or any other Guarantors. Guarantor acknowledge that Seller would not establish and approve the Agreement for Credit Terms with Buyer without the Guarantor's execution of this guaranty.

Date: _____

Company Name (DBA): _____

Company Name (if incorporated): _____

Your Name: _____

Address: _____

City, State, Zip/Postal Code: _____

Country: _____

Telephone: _____

Signature of Guarantor: _____

Return Policy:

All products returned to Sterling Rope Company, Inc. must have a pre-authorized Return Merchandise Authorization (RMA). Any product returned must be in "like new" condition and have proper hang & ID tags to receive credit. All products returned to Sterling Rope Company, Inc. must be returned at buyer's expense, unless otherwise agreed. Sterling Rope Company, Inc. will refuse unauthorized product returns and/or freight collect shipments. For warranty issues call customer service.

Date: _____

Company Name (DBA): _____

Company Name (if incorporated): _____

Your Name: _____

Address: _____

City, State, Zip/Postal Code: _____

Country: _____

Telephone: _____

Signature: _____

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Bank Release:

Bank Name: _____
Address: _____
City, State, Zip/Postal Code: _____
Country: _____
Telephone: _____
Fax: _____
Contact Name: _____
Account Number: _____
Company Name (DBA): _____
Company Name (if incorporated): _____
Address: _____
County: _____
Telephone: _____
Fax: _____
Date: _____

This letter is to authorize my bank to release sufficient information on the above referenced account to Sterling Rope Company, Inc. for the sole purpose of approving a credit line with Sterling Rope Company, Inc.

Sincerely _____
Print Name _____
Title _____